



## Proposal Evaluation Physical Storage Systems and Equipment with Related Software and Services RFP #110923

		Atlas Safe Rooms	Built By Grid, LLC	Dasco Storage Solutions, Ltd.	DeBourgh Mfg. Co.	ELITE STORAGE PRODUCTS, LLC	GearGrid, LLC	Kardex Remstar, LLC	Key Business Solutions	Real Time Networks, Inc.	Smiota, Inc.	Spacefile International Corp.	Spacesaver Corporation
Possible Points													
Conformance to RFP Requirements	50	44	45	41	44	40	43	45	43	41	42	45	43
Pricing	400	349	326	350	355	180	315	324	344	318	301	354	334
Financial Viability and Marketplace Success	75	56	58	53	66	44	54	64	59	55	43	56	68
Ability to Sell and Deliver Service	100	69	73	70	86	50	68	87	72	76	57	85	89
Marketing Plan	50	39	41	41	44	26	41	45	38	45	35	43	45
Value Added Attributes	75	59	61	57	66	35	59	62	55	60	57	64	65
Warranty	50	43	43	44	46	24	44	42	34	40	39	42	45
Depth and Breadth of Offered Equipment, Products, or Services	200	130	156	163	160	140	163	176	153	159	153	166	179
<b>Total Points</b>	<b>1,000</b>	<b>789</b>	<b>803</b>	<b>819</b>	<b>867</b>	<b>539</b>	<b>787</b>	<b>845</b>	<b>798</b>	<b>794</b>	<b>727</b>	<b>855</b>	<b>868</b>
<b>Rank Order</b>		<b>9</b>	<b>6</b>	<b>5</b>	<b>2</b>	<b>12</b>	<b>10</b>	<b>4</b>	<b>7</b>	<b>8</b>	<b>11</b>	<b>3</b>	<b>1</b>

DocuSigned by:  
*James Voelker*  
15F8CCFFA61E4A0...  
James Voelker, CPCM, CFCM, Procurement Supervisor

DocuSigned by:  
*Brandon Town*  
7BCA93CD6377421...  
Brandon Town, NIGP-CPP, CPSM, CPSD

DocuSigned by:  
*Carol Jackson*  
6EE83AEDEDF48E...  
Carol Jackson, Procurement Analyst

DocuSigned by:  
*Ashley Powers*  
FC1E850F88DF4AC...  
Ashley Powers, Procurement Analyst